

# Comparison of aSa Rebar Financials - Base vs. aSa Rebar Financials - Inventory Management

A financial solution to meet your needs. aSa offers two versions of its powerful Rebar Financials package: the base package is designed for companies that supply primarily fabricated rebar and other concrete accessories; the Inventory Management package is a better solution for companies with advanced distribution needs, such as dual-role rebar fabricators/construction material suppliers.

## Purchase Order

|                         | Rebar Financials<br>Base Version  | Rebar Financials<br>Inventory Management   |
|-------------------------|---|--|
| Vendor/Item Cross Ref   | No vendor/item cross references exist.  | Vendor / Item cross references can be established, as well as vendor cost breaks.  |
| Requisitions            | There is no requisition process.  | Requisitions can be created and then converted into Purchase Orders.   |
| Purchase Orders         | Purchase Orders are documented in Rebar Financials; however, there is not an option to generate a physical Purchase Order form.   | Physical Purchase Order forms can be printed or e-mailed.  |
| Blanket Purchase Orders | There is not an option to create Blanket Purchase Orders.   | Blanket Purchase Orders can be created. Once created, purchase orders can be generated from the Blanket.   |
| Change Orders           | Changes made to Purchase Orders are not separately tracked.   | If desired, changes made to Purchase Orders can be tracked.  |
| Recent Purchases        | A Recent Purchase Summary does not exist.   | A Recent Purchase Summary is available for each item when placed on a Purchase Order. This summary lists recent purchases for each item, depicting the vendor the item was purchased from as well as the price paid. |
| Receipt of Goods        | There is no matching process for receipts. However, receipts are entered and associated to Purchase Orders. (Posted receipts increase inventory.)   | There is a matching process to compare receipts to purchase orders. Discrepancies outside a defined tolerance code are flagged. (Posted receipts increase inventory.)  |
| Receipt Adjustments     | Adjustments can be made to a previously posted receipt.   | Individual posted receipts cannot be adjusted. However, a cost tier adjustment can be used to revalue the inventory.   |
| Return of Goods         | There is no formal return process within Rebar Financials. However, a return can be accomplished through a 2-step process. First you remove the goods from inventory via an inventory adjustment and then you create a debit memo to update AP. | There is a vendor return process. Goods returned are decreased from inventory. In addition, a pending Debit Memo is created for each "credit" return.  |

| <b>Purchase Order (continued)</b> | <b>Rebar Financials<br/>Base Version</b>   | <b>Rebar Financials<br/>Inventory Management</b>   |
|-----------------------------------|--|--|
| Receipt of Vouchers               | Vouchers are directly entered into the AP module and are not associated with a Purchase Order. There is no integration between the AP module and Rebar Financials. | A matching process exists for vouchers. Vouchers associated with Purchase Orders are entered in the PO module. These vouchers are then "matched" to the original purchase order. Discrepancies outside a defined tolerance code are flagged. Once posted, these vouchers are available for payment in the AP module. |
| Reports                           | The following reports exist for Purchases: Order Listing, Receipts Listing, and Adjustment Listing.  | The following reports exist for Purchases: Purchase Order Status, Open Purchase Order Items, Change Order Report, Purchases Clearing, Back Ordered Purchase Orders, Purchases Journal, Standard Cost Analysis, Purchase Analysis, Blanket Purchase Orders, Expected Delivery, and Tagged Orders.                     |
| Inquiries                         | No inquiries exist for Purchases.  | The following inquiries exist for Purchases: Requisitions, Requisition Lines, Purchase Orders, Purchase Order Lines, Change Orders, Receipts, Receipt Lines, Returns, and Return Lines.  |

## Inventory Management

|                       | <b>Rebar Financials<br/>Base Version</b>   | <b>Rebar Financials<br/>Inventory Management</b>   |
|-----------------------|--|--|
| Warehouses            | Location codes are used to track inventory in lieu of warehouses.  | Multiple warehouses can be created. Items are assigned to warehouses for inventory purposes.   |
| Replenishment         | Replenishment functions are not available.   | Inventory replenishment features (i.e. automated purchase order generation when quantity falls below a certain point, etc.) are available if the Inventory Replenishment module is purchased.  |
| Stock Levels          | Stock items are tracked by quantity on hand only. The user can inquire as to whether there are items "on order" or "on reserve." On reserve = on sales orders. | Stock levels are tracked by quantity available as well as quantity on hand. Quantity available takes into account items on purchase orders, sales orders, as well as pending quantities. The available quantity calculation is determined by the user. |
| Substitutes           | Substitute items cannot be defined.  | Established alternate items can be substituted on sales orders when items are out of stock.  |
| Bins                  | Bins are not used to track inventory.  | If desired, bins can be set up for each warehouse. Inventory can then be tracked per bin.  |
| Lots / Serial Numbers | Lots and/or serial numbers are not used.   | Items can be tracked by lot and/or by serial number.   |

| Inventory Management<br>(Continued) | Rebar Financials<br>Base Version  | Rebar Financials<br>Inventory Management   |
|-------------------------------------|---|--|
| Sales Quantity                      | Minimum sales quantities and sales multiples are not used.  | A minimum sales quantity and/or a mandatory sales multiple can be established for every item.  |
| Transfers                           | Because warehouses do not exist transfers are not applicable.   | A three-step transfer process (between warehouses) exists which allows goods to be tracked when they are enroute.  |
| Physical Count                      | A physical count process does exist; however, inventory is not frozen during the count, and count cards are not printed.      | Inventory is frozen during the physical count process (thus allowing normal day to day operations to continue.) Count cards and/or count sheets can be printed. Three reports exist within the physical process, they are: Missing Count Cards, Reconciliation Report, and Discrepancy Report.   |
| Kits                                | Kits do not exist.  | Both Assembled and Build-to-Order Kits can be created. Items within Build-to-Order kits can be changed on the fly on a Sales Order. Kits can be priced using a set price or the sum of the kit components.   |
| Pricing                             | The following pricing schemes can be created: Job Pricing, Template Pricing, Price Sheets (Maximum of 4), and Standard Price. | The following pricing schemes can be created: Job Pricing, Template Pricing, Matrix Pricing (by Product Group or Customer Group), Contract Pricing, Customer/Product Group Pricing, Price Sheets (Maximum of 5), and Standard Price.   |
| Loss Factor                         | Reduces inventory based upon a loss factor or scrap factor defined for each item.   | The loss factor function is not currently available.   |
| Inventory Movement Report           | Includes an Inventory Movement report similar to that generated by the aSa Commercial System                                  | Inventory movement information is available in a variety of reports, but none in the same format as the Inventory Movement report in Rebar Financials.   |
| Reports                             | The following reports exist for Inventory: Inventory Movement, Inventory Status, and Adjustment Listing.                      | The following reports exist for Inventory: Stock Status, Inventory Transactions, Inventory Cost, Inventory Valuation, Negative On Hand, On Hand Lot Serial, Lot-Serial History, Bin Labels, Transfer Status, In-Transit Warehouse Variance, Kit Component Where Used, Special Order Items Report, Inventory Analysis, Inventory Performance, Low Cost, Lead Time Exception, and Unusual Usage. |
| Inquiries                           | The following inquiries exist for Inventory: Inventory History Inquiry.   | The following inquiries exist for Inventory: Items, Inventory, Warehouses, Price Inquiry, Stock Status, Inventory Status, Cost Inquiry, Purchase Product Line, Item History, Lot Summary, Serial Summary, Transactions, Transfers, and Transfer Lines.   |

## Sales Order

|                              | Rebar Financials<br>Base Version   | Rebar Financials<br>Inventory Management  |
|------------------------------|--|---|
| Customer/Item Cross Ref      | No customer/item cross references exist.   | Customer / Item cross references can be established.  |
| Quotes                       | Quotes can be created and then converted into Sales Orders.  | Quotes can be created and then converted into Sales Orders.   |
| Sales Orders                 | Sales Orders can be printed on laser printers.   | Sales Orders can be printed on laser printers. In addition, sales orders can be e-mailed.   |
| Blanket Sales Orders         | There is not an option to create Blanket Sales Orders.   | Blanket Sales Orders can be created. Once created, sales orders can be generated from the Blanket.  |
| Counter Sales                | A BOL and Pending Invoice can be created and printed from the SO screen.                               | A BOL and Pending Invoice can be created and printed from the SO screen.  |
| Change Orders                | Changes made to Sales Orders are not separately tracked.   | If desired, changes made to Sales Orders can be tracked.  |
| Drop Shipments               | Purchase orders are not automatically created for drop shipped items.                                  | When an item is drop shipped on a Sales Order, a Purchase Order is automatically created for that item.   |
| Drop Ship Costs              | When an item is drop shipped, the cost for that item can be manually entered. This cost will hit COGS. | When an item is drop shipped, the cost for that item is automatically created by the system. The options for drop ship costing methods are: Last Cost, Average Cost, Landed Cost, Standard Cost, and Replacement Cost. (The cost cannot be manually entered; in addition the cost does not pull from the PO associated with the SO.)                |
| Recent Sales / Price Inquiry | A Recent Sales Summary and a Price Inquiry do not exist.   | A Recent Sales Summary and a Price Inquiry is available for each item when placed on a Sales Order. The Sales summary lists recent sales for each item, depicting the quantity sold and price paid by the customer. The price inquiry displays the pricing schemes set up for the customer. Within this inquiry you can view quantity price breaks. |
| Picking                      | There is no picking process in Rebar Financials.   | The SO process includes generating a pick list which is used to appropriately pull stock items from shelves in the warehouse.   |

| Sales Order (continued) | Rebar Financials<br>Base Version  | Rebar Financials<br>Inventory Management  |
|-------------------------|---|---|
| Shipping                | <p>Bills of Lading can be printed either by laser or dot matrix printers.</p> <p>Multiple sales orders can be grouped onto one BOL, thus one invoice.</p> <p>Currently, you cannot partial ship rebar associated with a bar list. You must split the bar list first via an aSa e<sup>x</sup> utility. You can partial ship other items (mesh, accessories) and mark the remainder complete or on backorder.</p> <p>BOLs can be voided after they are posted. All transactions (i.e. GL postings and inventory relief) are reversed.</p> | <p>Bills of Lading can be printed either by laser or dot matrix printers.</p> <p>Multiple sales orders can be grouped onto one BOL, thus one invoice.</p> <p>Can partial ship all items.</p> <p>Cannot void/delete a posted BOL.</p>  |
| Returns and RMA's       | <p>There is no formal return process within Rebar Financials. However, a return can be accomplished through a 2-step process. First you receive the goods into inventory via and then you create a credit memo to update AR.</p>  | <p>There is a customer return process (including RMA's.) Goods returned increase inventory. In addition, a pending Credit Memo is created for every return.</p>   |
| Trade Discounts         | <p>Trade discounts are not available.</p>   | <p>A trade discount can be applied to each line item of the sales order.</p>  |
| Reports                 | <p>The following reports exist for Sales: Sales Order Register, Sales by Product Report, Sales Tax Based on Payments, Excuse Code Report, Rebar Sales Summary and Quarterly Sales Report.</p>   | <p>The following reports exist for Sales: Sales Order Status, Open Sales Order Items, Quote Expiration, Available to Ship, Short Stock, Expected Shipments, Back Orders, Tagged Orders, Change Orders, Blanket Sales Orders, Aged Orders, Sales Order Profitability, Sales Analysis, Projected Sales, RMA's, Customer Returns, and Sales History.</p> |
| Inquiries               | <p>No inquiries exist for Sales Order at this time.</p>   | <p>The following inquiries exist for Sales Order: Quotes, Sales Orders, Sales Order Lines, Change Orders, Customer PO's, Picking, Shipments, Shipment Lines, Customer Returns, Customer Return Lines, and RMA's.</p>  |