



# Rebar Financials

ACCOUNTING TASKS MADE EASY FOR THE REBAR INDUSTRY.

**aSa Rebar Financials handles rebar-specific tasks that out-of-the-box business software can't. By seamlessly integrating your accounting with estimating, detailing, and production, aSa gives you the tools to efficiently manage every aspect of your projects, from start to finish.**

- **No switching between rebar software and business software**

With aSa, you're completely integrated. Accounting tasks, such as relieving inventory and tracking contract progress, happen automatically based on engineering and production processes.

- **Automatically track your contracts**

aSa compares estimated, shipped, and billed dollar and quantity values, allowing reports to show you up-to-the-minute job progress.

- **Built for the way you do business**

The program tracks approved and unapproved change orders, automates progress billings, and performs numerous other rebar-specific tasks.

aSa Rebar Financials is a complete accounting package designed to serve the unique needs of reinforcing steel fabrication companies. Rebar accounting tools, developed by aSa, are built into the powerful framework of Sage's MAS 500 business software suite. Every business-related task you perform — from customer and job setup, to shipping, billing, cash receipts, inventory, and GL accounting — is completely automated and integrated.

### Integration and Intelligence

The system does more than simply pass information downstream from one module to the next. Instead, information is shared in common database tables accessible to all aSa applications, providing dynamic, two-way communication between the various departments of your company.

For example:

- Summary weight totals generated from aSa Estimating load into the Job Pricing/Change Order application for automatic bid calculation.
- Project information set up for the estimate automatically loads into job setup screens when you win the project. Similarly, customer and job information defined in Rebar Financials is accessible to Bar List and CAD/Detailing modules, so there's no need to re-enter data.
- Comparisons of estimated, shipped, and billed quantities and dollars give you up-to-the-minute status of your contracts-in-progress.
- Job-related messages, such as "Extra to contract" and "Replacement steel" are conveyed from detailing to billing.
- If your business staff places a customer on credit hold, the system warns your production crew before creating tags for that customer's orders.



The Complete Rebar Solution®

- **Manage the inventory you supply**

Inventory applications are specially designed to handle rebar, including automatic conversions among pieces, lengths, weights, and hundred-weight values. The system also handles mesh and other concrete reinforcing supplies.

- **No need to repeat data entry**

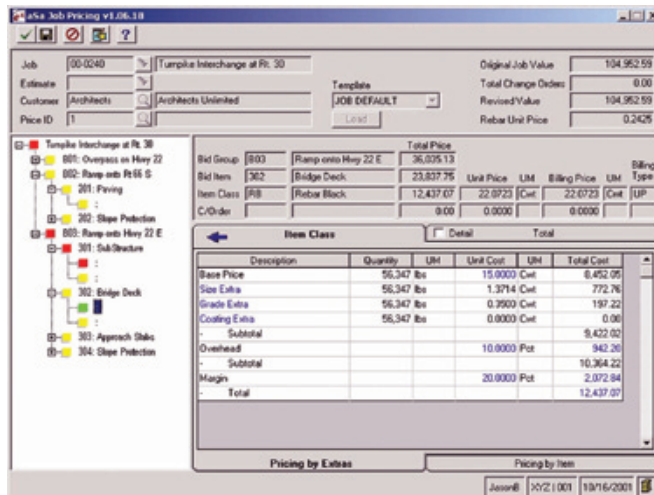
When you set up a customer or job in Rebar Financials, the background and engineering defaults that you define automatically load into Bar List, CAD/Detailing, and Production applications.

## MAS 500 Accounting Software

In developing Rebar Financials, aSa added special reinforcing steel industry accounting tools and customizations to the MAS 500 suite of accounting software. MAS 500 (formerly Best Enterprise Suite/Acuity) is developed by Sage Software, Inc., the world's leading provider of business software to small and mid-sized companies. The suite includes modules that automate accounts receivable, accounts payable, inventory distribution and replenishment, sales order, purchase order, cash management, general ledger, and other accounting tasks. MAS 500 is a two-time winner of Microsoft's "Best Windows Integration" award. aSa also supplies payroll, HR, and CRM software developed by Sage.

## Job Management

At the heart of Rebar Financials is the system's ability to help you manage your reinforcing steel contracts. From developing the bid to pricing and tracking change orders, the system saves time and automates accounting at every step of the process.

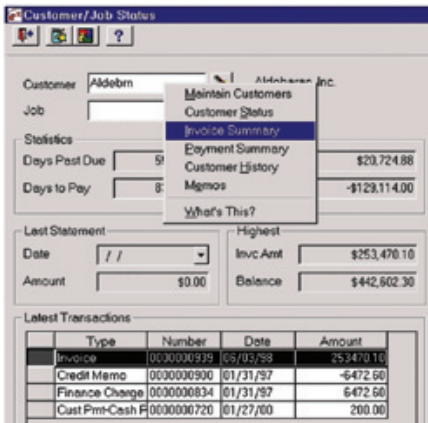


*aSa's Job Pricing/Change Order application helps you to develop bid and change order values by applying pricing to estimate summary weight totals. You can create multiple pricing schemes for a project, and each pricing scheme may be broken down into bid items and bid groups.*

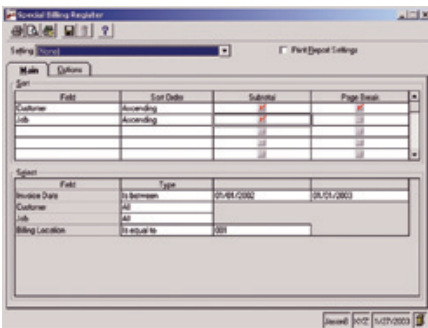
**Job & Customer Setup.** Easy-to-use setup screens let you define and view job and customer information. Once defined, billing, shipping, engineering, and tax information is automatically loaded and used by downstream applications, eliminating repetitive data entry. Reports and inquiries show job progress, in addition to sales and payment histories for each customer.

**Job Pricing/Change Order.** Based on a user-defined template and your company's pricing, aSa can automatically generate bid pricing for any job, portion of a job, or change order. The Job Pricing/Change Order module applies values to estimate summary weight totals to develop and display total prices and pricing breakdowns. Values can be easily adjusted to fine-tune the contract price. For any job, multiple pricing schemes and bid considerations may be defined.

**Sales Order & Bill of Lading.** aSa Sales Order is a quick, comprehensive tool used to record and initiate orders of material for both walk-in and contract work. Individual items, bar lists, or any combination of the two, may be added to a sales order. The application may also be used to create a quick quote for requested material; you can then promote the quote to an order if material will be supplied. Specially designed for the rebar industry, aSa Sales Order handles multiple units of measure, even on the same line item. For example, you can enter pieces and lengths of rebar, and the program will calculate the weight in pounds or kilograms and develop per-hundred weight pricing. When you're ready to ship, use Bill of Lading to select the desired sales orders and bar lists from an on-screen directory. Multiple bills of lading may be generated in a batch-process.



*aSa puts the information you need at your fingertips. For example, in the Customer/Job Status window, drill down to view an invoice summary. Drill down further to view the detail of a selected invoice.*



*Options allow you to customize any report to meet your needs. Use sort criteria to determine the sequence of report data, and apply filters to include or exclude information.*

**Invoice & Special Billing.** aSa Rebar Financials' Invoice allows billing by lump sum and unit price — even use different billing types for different line items on a single invoice. The system also handles special billings, such as a progress billing at a percentage of the total job value. Additionally, multiple shipments can be consolidated onto a single invoice. Without ever leaving the Invoice Screen, you can apply a terms discount or check the customer's credit. Together with Rebar Financials' Job Aging Report, the Special Billing

program gives you all the information you need to complete AIA (American Institute of Architects) billing documents.

**Job Summary.** View comparisons of estimated, shipped, and billed weight and dollar values for any job, bid item, or change order using aSa's Job Summary Screen. For easy reference, the total estimated value, the total actual value, and the difference are displayed. Job Summary also compares weights versus estimate segment and sub-segment, as well as placing codes for labor tracking.

## Inventory

Integration is the key benefit of aSa's Inventory package. Items defined in Rebar Financials may be taken off on any CAD drawing or added to any bar list. When the order is shipped, inventory is automatically relieved. Special screens allow you to:

- define characteristics and pricing for inventory and non-inventory items
- order, receive, transfer, and relieve inventory
- perform periodic book-to-physical procedures to ensure inventory accuracy

## Cash Receipts

Use Cash Receipts to apply monies received to specific invoices. Efficiently record and track important data such as payment date, payment receipt date, and GL account number, in addition to check, credit card, and other payment information. Apply payments automatically to the oldest invoices for a specific job or manually select invoices to pay. The system allows partial payment of an invoice and can create credit memos when the customer overpays.

- **Easier bid creation**

aSa auto-generates bid values by applying your pricing to aSa Estimate weight totals. Then, you can easily modify pricing of the estimate based on project requirements, market conditions, and other factors.

- **Walk-in orders are no problem**

When a customer requests material, one simple application is all you need to process and an order. Within minutes, you can print the order, a bar list, the tags, bill of lading, and invoice.

- **Track placing costs**

Placing codes quantify installation labor requirements for your projects.

- **Everything you need to know about a job**

aSa's Job Tabulation report shows you complete job history, including all change orders, shipments, invoices, and cash transactions.

- **Integrate with Microsoft Office® tools**

Easily export Rebar Financials information to create letters in Microsoft Word® and customized Excel® spreadsheets.

Hundreds of reports and documents are built into aSa and MAS 500 software modules. More importantly, they're the reports you need. For example, the Customer Aging Report shows totals, not just by customer and invoice, but by job as well. The Job Tabulation report shows the value of your contract, including approved and unapproved change orders.

aSa Rebar Financials, Inc.											
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Aged Receivables											
Invoice Summary Aged As Of 01/31/2003											
Invoice	Invoice Date	Due Date	Sales Tax	Discount	Balance	Current	Over 30 Days	Over 60 Days	Over 90 Days	Over 120 Days	Retention
<b>Customer</b>			<b>A&amp;M A &amp; M Rebar Specialists</b>								
Contact: Herb Carneill			Phone: (885)501-9000		Fax:		Available Credit: 0.00				
<b>Job</b>											
02-100B Rt 22											
IN0214-N	11/28/2002	12/28/2002	218.76	0.00	3,864.76	0.00	0.00	3,864.76	0.00	0.00	0.00
IN0313-N	12/01/2002	1/6/2003	120.66	0.00	2,131.66	0.00	2,131.66	0.00	0.00	0.00	0.00
IN0414-N	12/18/2002	1/17/2003	98.04	0.00	1,732.04	0.00	1,732.04	0.00	0.00	0.00	0.00
IN0515-N	1/9/2003	2/8/2003	78.30	0.00	1,383.30	0.00	0.00	0.00	0.00	0.00	0.00
IN0519-N	1/15/2003	2/14/2003	43.80	0.00	773.80	0.00	0.00	0.00	0.00	0.00	0.00
Job	02-100B		579.56	0.00	9,885.56	2,157.10	3,863.70	3,864.76	0.00	0.00	0.00
<b>Job</b>											
02-200S Valley Residuals Mgmt.Facility											
IN0304-N	11/22/2002	12/22/2002	832.10	0.00	5,227.10	0.00	0.00	4,700.28	0.00	0.00	526.82
IN0544-N	12/23/2002	1/22/2003	826.37	0.00	15,338.36	0.00	14,599.16	0.00	0.00	0.00	739.20
Job	02-200S		1,658.47	0.00	20,565.46	0.00	14,599.16	4,700.28	0.00	0.00	1,266.02

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Job Tabulation											
Job: 02-120 Grove Elementary School											
<u>Estimate Vs Actual</u>											
QUANTITY											
DOLLARS											
Item	PC	QUM	Revised Estimate	Shipped	Extra	%	Price/UM	Revised Estimate	Shipped	Extra	%
MR061010		Rolls	95.00	26.00	0.00	27	40.2308 Rolls (LS)	3,823.75	1,046.00	0.00	27
MR L.S.Subtotal:			95.00	26.00	0.00	27		3,823.75	1,046.00	0.00	27
RB0250	S	Ibs	67.00	50.00	0.00	75	0.2324 Ibs (LS)	16.83	11.62	0.00	69
RB0360	L	Ibs	730.00	331.00	0.00	45	0.2295 Ibs (LS)	183.35	75.95	0.00	41
RB0460	H	Ibs	920.00	232.00	0.00	25	0.2275 Ibs (LS)	231.08	52.78	0.00	23
RB0460	L	Ibs	0.00	84.00	0.00	0	0.2275 Ibs (LS)	0.00	19.11	0.00	0
RB0460	S	Ibs	19,388.00	7,048.00	0.00	36	0.2275 Ibs (LS)	4,869.70	1,603.77	0.00	33
RB0560	H	Ibs	10,219.00	1,392.00	0.00	14	0.2275 Ibs (LS)	2,566.72	316.69	0.00	12
RB0560	S	Ibs	79,660.00	2,503.00	0.00	3	0.2275 Ibs (LS)	20,008.28	569.46	0.00	3
RB0660	H	Ibs	0.00	406.00	0.00	0	0.2275 Ibs (LS)	0.00	92.37	0.00	0
RB0660	S	Ibs	508.00	736.00	0.00	145	0.2275 Ibs (LS)	127.59	167.45	0.00	131
RB0760	H	Ibs	2,807.00	944.00	0.00	46	0.2275 Ibs (LS)	519.17	214.77	0.00	41
RB0760	S	Ibs	20,311.00	4,334.00	0.00	21	0.2275 Ibs (LS)	5,101.53	986.03	0.00	19
RB L.S.Subtotal:			133,870.00	18,060.00	0.00	13		33,624.25	4,110.00	0.00	12
<b>02-120 L.S.-Grand Total:</b>								37,448.00	5,156.00	0.00	14
<b>02-120 Grand Total:</b>								37,448.00	5,156.00	0.00	14
Run Date:			1/30/2003			8:34:54 AM					
Business Date:			1/31/2003						Page 2		

## Applied Systems Associates, Inc.

Since 1969, Applied Systems Associates, Inc., has been an innovator in rebar software technology. aSa's "Complete Rebar Solution" automates nearly every step of the reinforcing steel process. Methods, procedures, and presentation practices developed by aSa have become standards in the rebar industry. More than just a software developer, aSa prides itself on providing complete solutions, including hardware, networking, and information technology services, as well as top-notch training and support from aSa's large in-house team of computer and industry experts. aSa is a Microsoft Certified Partner and supplies business solutions from Sage Software, Inc., and engineering solutions from Bentley Systems, Inc. — including the CAD design package MicroStation. aSa also provides a comprehensive line of paper forms and office supplies.

- Estimating
- CAD/Detailing
- Bar List
- Scheduling
- Computer Shearing
- Tags
- Equipment Interfaces
- Opto-Shear Console
- Bar Coding
- Material Tracking
- Inventory
- Contract Management
- General Ledger
- Accounts Receivable
- Accounts Payable
- Payroll
- Human Resources
- Fixed Assets

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Visit [asarebar.com/contact](http://asarebar.com/contact) for a list of all aSa locations.

